



# NETWORKING PERSONALITIES

Ten Networking Personalities to Avoid:



DEBBIE DOWNER



MISS SPEW IT



MR ROBOT



MRS KNOW IT ALL



# NETWORKING PERSONALITIES

Ten Networking Personalities to Avoid Cont'd:



MRS TOO VULNERABLE AND WOUNDED



MISS DESPERATE TO MAKE A SALE



MR FIX IT (COUSIN TO MISS KNOW IT ALL)



MISS GIMME YOUR BUSINESS CARD



# NETWORKING PERSONALITIES

Ten Networking Personalities to Avoid Cont'd:



MR DISTRACTED AND WANDERING



MISS SELF-ABSORBED (ONLY I MATTER)



# NETWORKING PERSONALITIES

Seven Networking Personalities to Emulate:



MISS SERVICE (ON ANY TOPIC)



MRS LISTENING INTENTLY



MR NOT SO SERIOUS (LIFE IS GOOD AND FUNNY!)



MR TRUTHFUL/CONFIDENTIAL



# NETWORKING PERSONALITIES

Seven Networking Personalities to Emulate Cont'd:



MISS EMPATHETIC AND RELATIONAL



MRS REAL (NAME THE ELEPHANT IN THE ROOM)



MRS FREE HELP (BUT ONLY WHEN ASKED FOR)